



APAC distribution 360

Navigating you to the most accessible pools of assets in Asia-Pacific

Supporting your business planning with independent verification

Whether you are considering your first foray into the APAC region, evaluating new markets or want the latest and most complete data and insight for your strategic decision-making, Distribution 360 will help you identify the optimal targets for your particular strategic aims. Navigating you through the highly varied APAC distribution terrain, the report arms you with analysis on local channel structures, the size of accessible opportunity sets, the regulatory impact on distributor business models, changing product demands and more, to give:

- An authoritative and comprehensive reference guide to pilot your business through the maze of the APAC retail funds market.
- Independent and expert guidance to help you identify the most accessible and profitable market opportunities for your particular business.
- Trusted, reliable content and data to help you construct evidence based business cases.

Building on the success of Broadridge’s APAC Wealth Management 2017 and the established European D360 reports. APAC 360 provides a forensic review of the distribution landscape covering both incumbent and emerging channels. The report also looks at the macro trends driving industry changes including the latest regulatory initiatives and regional investment themes.

How to order

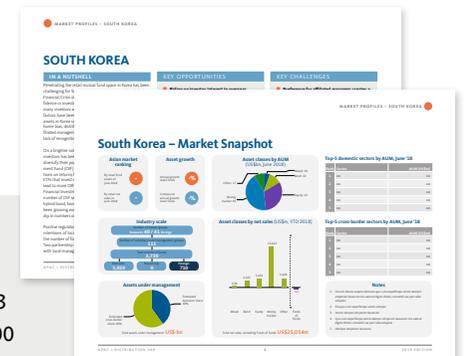
The price of the report for asset managers is: £10,000. This includes a global licence to redistribute to colleagues working within your company. To find out more, please contact insights@broadridge.com.

What’s in the report?

- Market data and sizing the opportunity for 11 of APAC’s most important markets covering cross-border hubs – Hong Kong, Singapore, Taiwan – and domestic powerhouses: Australia, China, India, Indonesia, Japan, Malaysia, South Korea and Thailand.
- In-depth review of changing distribution business models and the impact on product demand.
- Changing regulatory landscape for investments and distribution – how will this impact both domestic and foreign managers?
- Product preferences, the extent of passive penetration and demand for income.
- Impact of robo-advice and emergence of new distribution channels, including the growth of sub-advisory, discretionary and multimanager models.

Methodology

For a thoroughly comprehensive view, Distribution 360 is based on analysis of data from multiple sources. This includes our proprietary Global Market Intelligence database (FundFile and SalesWatch) as well as public data originating from fund associations, asset managers and other third-party sources.



Learn more

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For non-asset managers interested in purchasing access to the report, please get in touch to discuss packages and prices that are available to you.